# TECHPUSET

## The Onboarding Process

At Tech-Huset, we take great pride in matching companies with the right consultants.

We believe that successful projects start with the right collaboration where expertise, chemistry, and culture go hand in hand.

That's why we've developed a simple yet thorough process that ensures both clients and consultants enjoy a professional and seamless experience from the very first contact through to final follow-up.



#### 1. Dialogue & First Meeting

Everything starts with a good dialogue.

At Tech-Huset, we prioritise understanding the reality of your business before finding the right solution.

Through initial correspondence and meetings, we take the time to gain a deep understanding of your company, your market, and your project needs from the specific tasks to the culture and the competencies required to deliver results. The goal is not just to fill a position, but to create real value for your business by finding the perfect match between the task and the consultant.

After the meeting, we prepare a framework agreement that sets clear expectations and establishes a solid, professional foundation for the collaboration.

#### 2. Database & Network

Based on the initial dialogue, we define the role and the competencies required to solve the task.

We then begin the matching process drawing on our extensive database and strong network of specialists.

Our goal is to identify candidates who match both professional expertise and personal chemistry, ensuring that the company is presented with the most suitable profiles



#### 3. Candidate Presentation

Once the right candidates have been identified, we arrange a presentation meeting between the company and the candidate

At this stage, both professional compatibility and personal chemistry are evaluated.

The company then selects the profiles to move forward to an inperson interview, and together we ensure that the decision is made on a solid and well-informed foundation.





Once the right consultant has been selected, we support the entire start-up phase.

We make sure all practical matters are in place so the consultant can get off to a smooth and successful start.

At Tech-Huset, we only issue the first invoice after the first month of work, and our consultants are always compensated on an hourly basis.



### 5. Follow-up & Evaluation

the benefit of everyone involved.

Our collaboration does not end at project. We continuously follow up to ensure that the partnership is running smoothly, and that both chemistry and competencies continue to align with the company's needs.

In addition, we handle all social and administrative matters for the

Regular evaluations help us fine-tune and optimise the collaboration to

consultant, allowing the client to focus fully on the project.